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TO: ATTORNEY GENERAL JOHN ASHCROFT	FROM: Armand Sperduti
COMPANY: US Department of Justice	DATE: 1/23/02
FAX NUMBER: (202) 307-1454	TOTAL NO. OF PAGES INCLUDING COVER: 2
PHONE NUMBER:	SENDER'S FAX NUMBER: (520) 320-4177
RE: Microsoft Settlement	SENDER'S PHONE NUMBER: 520.323.3280 EXT.

☐ URGENT ☐ FOR REVIEW ☐ PLEASE COMMENT ☐ PLEASE REPLY ☐ PLEASE RECYCLE

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AUTHENTIC

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January 23, 2002

Attorney General John Ashcroft
US Department of Justice
950 Pennsylvania Avenue, NW
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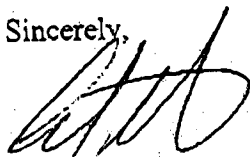
Dear Mr. Ashcroft,

I am writing in regard to the litigation against Microsoft. Although this is a serious and complex issue, it is important that the needs and the rights of the software consumer, both personal and corporate, are kept in focus. The cost of implementing software solutions is dominated by the cost of evaluating, installing and supporting the software, then training the users, not by the cost of the software itself.

Microsoft arrived at the top of the industry primarily by having an astute sense of what the customer wanted. They then delivered products that met those needs. People didn't switch from WordPerfect to MS Word, for instance, because it was cheaper or bundled, but because it did what people wanted and worked well.

I am in support of this settlement. I am hoping that this will be the end of it. We all are better off with this behind us. Additional litigation will only benefit Microsoft's competitors at the expense of the consumers.

Sincerely,



Armand Sperduti
V.P. Engineering

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